

Karen Salemi, FLMI, CPP
Global Training and Education Consultant
Pepperell Payroll Professionals

Karen Salemi is a Global Training and Education Consultant with Pepperell Payroll Professionals, specializing in payroll tax compliance training and best practices. Most recently, Karen worked with IBM's BTO University, training client teams on payroll, tax compliance, benefits, certification preparation. Prior to going out on her own, Karen worked for IBM as a Global Training Lead for 6 years. Before IBM, Karen was a Solution Consultant and Training Manager at Kronos, Inc., helping clients define their work requirements and building the technical specifications document to be used to configure HR and payroll systems. She has also worked as a Practice Leader of the Employment Tax Consulting group in Ernst & Young's Dallas office, assisting clients with various process and tax compliance issues, as well as system implementations. Karen worked for TIAA-CREF, the country's largest private pension fund, paying more than 5,000 employees in 18 states. During her 15 years there, she had various responsibilities. As Accounting Manager, she set up and managed the General Accounting and Payment Services – West division, in the Denver Shared Services Center. As Payroll Manager, she was responsible for the daily activities of the payroll unit and the annuity tax group, with direct responsibility for over \$150 million in employment taxes and remitting and reporting in all 50 states and Canada.

Ms. Salemi has been a Certified Payroll Professional since 1986, and she has been an active member of the American Payroll Association at both the local and national levels since 1984. On the national level, Karen has served on the APA President's Board of Advisors, the Government Affairs Task Force, the PayTrain Learning Systems Advisory Committee, the Finance and Audit Committee, the Certification Board, and as an APA Vice President. She currently serves as APA Treasurer and is a member of the National Speakers Bureau. She is also a contributing writer to APA membership publications. At the local level, Karen has held various positions with the Denver and NYC Chapters. From 1994 through 1996, she was an instructor at NYU for the Payroll Administration course.

Karen recently joined the IRS Advisory Committee for 3 years, from January 2013 through December 2015.

In recognition of her efforts to promote the payroll profession and serve the general membership, Ms. Salemi received a Meritorious Service Award from the APA in 1994 and a Special Recognition Award in 1998. In 1999, she was named the American Payroll Association's "Payroll Woman of the Year."

Ms. Salemi holds a BA in Accounting from William Paterson College in N.J. and an MBA from Seton Hall University.

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