



A FIRST DATA CUSTOMER SUCCESS STORY:

ELECTRONIC PAYROLL DISTRIBUTION BENEFITS BOTH SAVASENIORCARE AND ITS EMPLOYEES

Client

SavaSeniorCare Administrative Services

Challenge

Reduce payroll expenses substantially while providing a valuable financial benefit to employees

Solution

Money Network® Card and Checks from First Data

Results

\$90,000 reduction in shipping costs alone; additional saving in HR and payroll staff time; immediate availability of wages for employees; flexibility of pay card and Money Network® Checks

Add value to cost-cutting electronic payroll service

When SavaSeniorCare turned to First Data to help it move from traditional paper payroll checks to electronic payroll distribution, it knew the switch could save money, but it also recognized the opportunity to provide a valuable new benefit to many of its employees.

First Data's Payroll Distribution Service includes electronic deposits to a Money Network pay distribution account. This account—through Money Network® Checks and an optional payroll debit card—gives employees immediate payday access to 100 percent of their wages at thousands of surcharge-free ATMs and check-cashing locations. This card is accepted at millions of retail locations, including national retailers such as 7-Eleven and Target. And the included checks simplify rent, utility and other mail-in bill payments.

“
First Data customer service has been amazing. There’s always a knowledgeable professional ready to help us.”

Tina Burke
Payroll Manager, SavaSeniorCare

SavaSeniorCare experienced

\$90,000

Annual paycheck shipping costs eliminated through electronic payroll distribution.

With more than 98 percent of its employees receiving their wages electronically, SavaSeniorCare has essentially eliminated the \$90,000 a year it had been spending to ship traditional paper paychecks. It has also eliminated the cost of the checks themselves and saves direct costs and staff time in many other areas—all while providing a valuable financial benefit to its employees.

The Challenge

SavaSeniorCare is one of the top 10 largest providers of healthcare services in America. Its 23,000 employees operate 183 skilled nursing facilities in 19 states. When the company turned to First Data to help it move from traditional paper payroll checks to electronic payroll distribution, it knew the switch could save money, but it also recognized the opportunity to provide a valuable new benefit to many of its employees.

“We were spending \$90,000 a year just on shipping charges for our paper pay-checks,” says Payroll Manager Tina Burke. “In addition, many of our employees relied on expensive check-cashing facilities for access to their funds. So the convenience of a paycard [a reloadable debit card that gives employees access to their pay] would be a valuable benefit for them.”

The Solution

A Money Network Card and set of Money Network® Checks were provided to each participating employee. The card and checks provide immediate access to 100 percent of their wages through thousands of surcharge-free ATMs and check-cashing locations. The card is accepted at millions of retail locations, including national retailers such as 7-Eleven and Target. And the checks simplify rent, utility and other mail-in bill payments.

The solution enables payroll distribution compliance requirements in all 50 states and Puerto Rico, a key factor for SavaSeniorCare. Accounts are FDIC insured. And integration with the company’s existing PeopleSoft payroll system was seamless. “We didn’t encounter any issues,” Burke says.

SavaSeniorCare locations worked with local banks to give employees the option of direct deposit to their checking accounts. Those who did not opt for direct deposit were enrolled in the Money Network Card program. First Data provided brochures and other marketing materials to educate employees and ensure a smooth transition. “First Data customer service has been amazing,” says Burke. “The few minor problems we’ve had have all been resolved within an hour. There’s always a knowledgeable professional ready to help us.” Employees also have access to 24/7 phone or online support in both English and Spanish.

The Results

Before SavaSeniorCare switched to electronic payroll distribution, 47 percent of its employees were receiving paper checks. Now that number is down to just 1 percent. “So we’ve all but eliminated the \$90,000 a year we were spending on shipping,” Burke says. “We’ve also eliminated the cost of the checks themselves. And our payroll and HR people are no longer trying to locate or reissue lost checks, so there are savings in many areas.”

Employees are seeing added benefits, too. “They’re using their paycards to shop online,” Burke explains, “or to rent cars or stay in hotels. Without a bank account or a credit or debit card, these options weren’t available. We work hard to be a leader in every aspect of our business, and this is just one more way we’re accomplishing that goal.”